


Ford Solutions 360, LLC 16140 Sand Canyon Avenue Irvine, CA 92604 949-861-2340 – 949-910-2728 (FAX)	
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To request a quote for software and services, or to schedule an appointment for an on-line demo or to discuss your needs in detail, please contact Dennis Ford at dford@fordsolutions360.com or call 949-933-5512 (mobile).

Technology Solution Pricing Microsoft Dynamics – Great Plains Business Ready Licensing (Bundle of modules priced on a per-user basis)	Business Essentials	Advanced Management	Pricing Worksheet
Concurrent Users - Dynamics – GP user count	3	3	
Named Users – Microsoft SQL Server Licensing	5	5	
Software Pricing Estimates			
(1) Foundation Package (Includes (1) User - See below for modules included)	2,250	3,980	
(2) Additional Dynamics Users (to total 3)	4,500	7,960	
Crystal Reports Professional - initial purchase includes 1 named user	500	500	
FRx Report Manager	Included	Included	
MBS License Costs (Excluding SQL and Software Maintenance plan)	7,250	12,440	
Microsoft SQL Server 2005 Standard Runtime Edition (English)	950	950	
Total License (Including SQL)	8,200	13,390	
Software Maintenance - Business Ready Advantage Plan – 18% of list price for Dynamics Software - 1 st year (required) and every year thereafter (recommended)	1,476	2,410	
Total Solution Cost (Excluding Sales Tax and Professional Services) – 1st year	9,676	15,800	

Request for Quote Information			
Name	Position	Phone	e-mail
Company Name	Industry	Core Needs: (Check) <input type="checkbox"/> Finance & Accounting <input type="checkbox"/> Professional Services <input type="checkbox"/> Business Services <input type="checkbox"/> Distribution <input type="checkbox"/> Retail Management <input type="checkbox"/> Manufacturing <input type="checkbox"/> Job/Project Costing <input type="checkbox"/> Customer Relations	
Address	Web Site		
City State ZIP			

**Microsoft Business Solutions
Business Ready Licensing
Capability Assignments: Microsoft Dynamics GP**

Request for Quote Worksheet:	Answer	Capability Key
1. Number of named software users who will need access to Great Plains?		YES = Included
2. Number of concurrent users (the number of users who will need access to Great Plains <i>at the same time</i> ?)		ONE = One Instance Included. Additional instances available a la carte.
3. Indicate the functional modules required by checking all that apply on the chart below in the left-most column.	See below	USR = One User included with each AM (or BE) User as noted. Additional users available a la carte.
Comments:/Questions:		ALC = Additional component or users available a la carte N/A = Not Available

Group	PartNum	Description	BRL BE?	BRL AM?
Foundation Pack				
✓	SM	GP System Mgr	YES	YES
	SM	Report & System Manager	YES	YES
Financial Management				
	ANA	Analytical Accounting	YES	YES
	BR	Bank Reconciliation	YES	YES
	EMT	Encumbrance Management	YES	YES
	FAM	Fixed Asset Management	YES	YES
	GL	General Ledger with AFA	YES	YES
	IC	Intercompany	YES	YES
	MC	Multicurrency Management	YES	YES
	PM	Payables Management	YES	YES
	RM	Receivables Management	YES	YES
	SP	Safe Pay	YES	YES
	ALS	Account Level Security	N/A	YES
	CFM	Cash Flow Management	N/A	YES
	CM	Collections Management	N/A	YES
	CVC	Customer/Vendor Consolidations	N/A	YES
	EBM	Electronic Bank Management	ALC	YES
	EBR	Electronic Bank Reconcile	N/A	YES
	EPM	Electronic Funds Transfer for PM	N/A	YES
	ERM	Electronic Funds Transfer for RM	N/A	YES
	EBS	Electronic Banking Suite	ALC	N/A
	FLL	Field Level Security	N/A	YES
	GMT	Grant Management	N/A	YES
	LBX	Lockbox Processing	N/A	YES
	NA	National Accounts	N/A	YES
	PS	Process Server	N/A	YES
	RC	Refund Checks	N/A	YES
	RED	Revenue/Expense Deferrals	N/A	YES
	ATR	Audit Trails	N/A	ALC
	EE*	eExpense	N/A	ALC
	EDD	Electronic Document Delivery	N/A	ALC
	L**	Additional Languages	ALC	ALC
	CBM	Cashbook Bank Management	ALC	ALC
	ERA	Electronic Reconciliation Management	ALC	ALC

Group	PartNum	Description	BRL BE?	BRL AM?
Business Intelligence and Reporting				
	FXC	FRx Currency Translation	YES	YES
	FXA	Microsoft FRx® Desktop User (1 user / BE user)	USR	USR
	ACA	Advanced Analysis Cubes Library	N/A	YES
	ACL	Analysis Cubes Library	N/A	YES
	FXM	FRx Report Manager	N/A	YES
	FXR	FRx Report Server (first engine)	N/A	ONE
	KPI	Key Performance Indicators	N/A	YES
	FXW	FRx WebPort (1 WebPort user / AM user)	N/A	USR
	FXF	Microsoft Forecaster (1 named user / AM user)	N/A	USR
	ELS	Electronic Signatures	N/A	ALC
	FXR	FRx Report Server (per additional engine)	N/A	ALC
	FXW	FRx WebPort (includes 10 concurrent users)	N/A	ALC
	FXW	FRx WebPort License (additional block of 10 WebPort users)	N/A	ALC
	FXF	Microsoft Forecaster (per each additional named user)	N/A	ALC
	FXF	Microsoft Forecaster Unlimited user pack	N/A	ALC
	CR	Crystal Reports Additional named users (packs of 5)	ALC	ALC
	CR	Crystal Reports Professional - initial purchase includes 1 named user	ALC	ALC
	n/a	Enterprise Reporting (Several)	ALC	ALC
	FXD	FRx DrillDown Viewer (per named user)	ALC	ALC
	FXA or FXP	FRx Report Designer Users (1 additional concurrent user)	ALC	ALC
	FXA or FXP	FRx Report Designer Users (4 additional concurrent users)	ALC	ALC
	FXL	FRx Report Launcher (per named user)	ALC	ALC
	SLB	SmartList Builder	ALC	ALC
Supply Chain Management				
	IV	Inventory Control	YES	YES
	ING	Invoicing	YES	YES
	LC	Landed Cost	YES	YES
	POP	Purchase Order Processing/Receivings	YES	YES
	SOP	Sales Order Processing with Advanced Invoicing	YES	YES
	ATP	Available to Promise	N/A	YES
	BOM	Bill of Materials	ALC	YES
	ORM	Order Management	N/A	YES
	APO	PO Generator	N/A	YES
	ERQ	Requisition Management	N/A	YES
	RTM	Returns Management	N/A	YES
	AD	Advanced Distribution	N/A	ALC
	APK	Advanced Picking	N/A	ALC
	ERT	eReturns	N/A	ALC
	EXP	Extended Pricing	N/A	ALC

Group	PartNum	Description	BRL BE?	BRL AM?
Manufacturing				
	MBM	Manufacturing Bill of Materials	N/A	YES
	MMO	Manufacturing Order Processing	N/A	YES
	MMP	Master Production Scheduling	N/A	YES
	MMR	Materials Requirements Planning	N/A	YES
	MCR	Capacity Requirements Planning	N/A	ALC
	MEC	Engineering Change Management	N/A	ALC
	MJC	Job Costing	N/A	ALC
	DPN	Microsoft Demand Planner (Minimum of 5 Users)	N/A	ALC
	MQA	Quality Assurance	N/A	ALC
	MSC	Sales Configurator	N/A	ALC
	MSF	Sales Forecasting	N/A	ALC
Project Accounting				
	CA	Contract Administration	N/A	YES
	PAS	Project Accounting	N/A	YES
	BTE	Time & Expense	N/A	YES
Customer Relationship Management - Field Service				
	n/a	Microsoft Dynamics CRM Professional Server	ALC	ONE
	DP	Depot Management (requires Returns Management)	N/A	ALC
	ES	eService Call	N/A	ALC
	FLD	Field Service Anywhere (Replaces Tech Assist, eTech)	N/A	ALC
	PVM	Preventive Maintenance	N/A	ALC
	SCM	Service Call Management	N/A	ALC
Human Resource Management				
	BSS	Benefit Self Service Suite	N/A	ALC
	HEP	Employee Pay	N/A	ALC
	HEF	Employee Profile	N/A	ALC
	HSS	HRM Self Service Suite (Non-U.S.)	N/A	ALC
	HSS	HRM Self Service Suite (U.S.)	N/A	ALC
	HRE	Recruitment	N/A	ALC
	HST	Skills & Training	N/A	ALC
	HTA	Time & Attendance	N/A	ALC
	HRA	Advanced Human Resources	ALC	ALC
		Advanced Payroll	ALC	ALC
	MM	Federal Magnetic Media	ALC	ALC
	HR	HR	ALC	ALC
	CPR	Payroll - Canada	ALC	ALC
	PR	Payroll - US	ALC	ALC
	PC	Payroll Connect	ALC	ALC
	DD	Payroll Direct Deposit	ALC	ALC
	PTO	PTO Manager	ALC	ALC

Group	PartNum	Description	BRL BE?	BRL AM?
Collaborative Workspace				
	BPE	BP Named Employee User (1 User / AM User)	N/A	USR
	BP	Business Portal	N/A	ONE
	BPC	BP Named Vendor/Customer Users	N/A	ALC
	OSM	Client for Microsoft® Office and SharePoint® Server	N/A	ALC
	OSW	Client for Microsoft® Office and Windows® SharePoint® Services	N/A	ALC
Configuration & Development				
	SLC	Customization Site License	YES	YES
	IMC	Integration Manager - Conversions	YES	YES
	NDK	Developer Toolkit for Microsoft Dynamics™ GP	N/A	ALC
	DX	Dexterity	N/A	ALC
	MD	Modifier with Visual Basic for Applications	N/A	ALC
	EEX	Great Plains Extender	ALC	ALC
	IMD	Integration Manager - Distribution (POP,SOP,INV)	ALC	ALC
	IMF	Integration Manager - Financials (GL,RM,PM,FA,BR,Payroll,Project)	ALC	ALC
Microsoft SQL Server				
		Microsoft SQL Server 2005 Enterprise Runtime Edition	ALC	ALC
		Microsoft SQL Server 2005 Standard Runtime Edition	ALC	ALC